EXHIBIT 4

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PRODZ

Parmalat Finanziaria SpA (26693)

Proposing Unit

: Diversified North America West

Pres. No.

: 2003/0036

Prepared by

: Angela Noique (312-904-5219)

Submitted

: 17-Mar-03

: Margi Sirovatka (312-904-2997)

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Req. Dec. date

: 18-Mar-2003

Counterparty	Fac. No.	Amount	Type of Facility Fac. ROS	Nature of Request	Review Date
Wishaw Trading SA UCR: X	<u>L1</u>	<u>USD 10</u> .0 mln (EUR 9.07 mln)	Factoring/Discounting 23.8%	New	Sep-2003

Existing

Proposed

Global OOE

EUR 91.73 mln

EUR 100.8 mln

Global OOE in USD

USD 101.18 mln

USD 111.18 mln

Global ROS Global RAROC 0%

23.8%

OUDBI MANUC

0%

48.8%

Relationship Rating

3-

3-

Relationship (Ultimate Parent)

Name (UP)

Parmalat SpA

Client Category / Status

Consumer / Key

Industry

Manufacture of food products and be (100%)

Management

Callisto Tanzi (Chairman and manging director)

Local Relationship Banker

Tamara Cavallucci (+390632476325)

Remarks

Appeal to pres. no. 2003/0027. A new guarantee has been drafted and addresses the requirements in the decision to presentation no. 2003/0027.

This comprehensive guarantee covers political and country risk as well as any new money event. Further, this guarantee has been accepted by

Parmalat (see attachments).

Presentation made for

Loan Products

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Facility L1 (AAC: 26693)

Proposing Unit:	Diversified North America West	Pres. No.:	2003/0036
Counterparty:	Wishaw Trading SA	UCR:	×
J&SL:	4	External Ratings:	
industry:	Manufacture of dairy products (100%)	Sales:	Uruguay (100%)

	Proposed		
Amount	USD 10.0 mln (EUR 9.07 mln)		
Type of Facility	Factoring/Discounting, Uncommitted		
Note to Facility	Sourced through GT&A		
Tenor / Maturity / ufn	360 Days / / ufn		
Rates / Margin	a) LIBOR + 190 bp p.a. [Notes will be discounted]		
Solv. drawn / undrawn	8% / 0%		
Facility ROS	23.8%		
Facility RAROC	48.8%		
Anticipated Usage	100%		
Facility Review Date	Sep - 2003		
UFR	4		
LGD Classification Calculated LGD Final LGD	L1: 45% L1: 45%		
Guarantees	a) Inter Group Guarantee by Parmalat SpA (26693A, ucr. 3-)		
Applicable Law	United States of America/New York(US-NY)		
Facility Unit	Diversified North America Central		
Lending Office	Chicago		
Country of Ult. Exp.	Italy (IT)		
Additional Remarks	The promissory notes will have a 360-day tenor.		

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Parmalat Finanziaria SpA (26693)

Proposing Unit

: Diversified North America West

Pres. No.

: 2003/0036

Client Cat. / Status : Consumer / Key

Submitted

: 17-Mar-03

Counterparty UCR (L/T rating) industry Lending Office

Type of Facility In Principle Tenor / Maturity / ufn Amount (EUR equivalent) [Sub-facility] Repayment **Next Review Date**

Pricing Facility ROS / UFR Solvency %

Facility Unit, LGD, Guarantees, Collateral, Clauses, Covenants, Support Letters

GOOE: EUR 91.73 mln (USD 101.18 mln)

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Parmalat Finanziaria SpA (26693)

Proposing Unit

: Diversified North America West

Pres. No.

: 2003/0014

Prepared by

: Angela Noique (312-904-5219) : Margi Sirovatka (312-904-2997) Submitted

: 22-Feb-03

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Req. Dec. date : 26-Feb-2003

Counterparty	Fac. No.	Amount Type of Facility Fac. ROS		Nature of Foquest	Review Date
Wishaw Trading SA UCR: X	L1	USD 10.0 mln (EUR 9.25 mln)	Factoring/Discounting 23.8% >	New	Sep-2003

Existing

Proposed

Global OOE

EUR 93.41 mln

EUR 102.66 mln

Global OOE in USD

USD 100.93 mln

USD 110.92 mln

Global ROS

0%

23.8%

Global RAROC

0%

48.8%

Relationship Rating

3-

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3-

Relationship (Ultimate Parent)

Name (UP)

Parmalat SpA

Client Category / Status

Consumer / Key

Industry

Manufacture of food products and be (100%)

Management

Callisto Tanzi (Chairman and manging director)

Local Relationship Banker

Tamara Cavallucci (+390632476325)

Remarks

Request for \$10 new line to discount Parmalat-related notes. Cooperating

Unit is GT&A which was not a possible choice in Rapid.

Presentation made for

Loan Products

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Facility L1 (AAC: 26693)

Proposing Unit:	Diversified North America West	Pres. No.:	2003/0014
Counterparty:	Wishaw Trading SA	UCR:	×
J&SL:		External Ratings:	
industry:	Manufacture of dairy products (100%)	Sales:	Uruguay (100%)

	Proposed
Amount	USD 10.0 mln (EUR 9.25 mln)
Type of Facility	Factoring/Discounting, Uncommitted
Note to Facility	Sourced through GT&A
Tenor / Maturity / ufn	360 Days / / ufn
Rates / Margin	a) LIBOR + 190 bp p.a. [Notes will be discounted]
Solv. drawn / undrawn	8% / 0%
Facility ROS	23.8%
Facility RAROC	48.8%
Anticipated Usage 100%	
Facility Review Date	Sep - 2003
UFR	4
LGD Classification Calculated LGD Final LGD	L1: 45% L1: 45%
Guarantees	a) Inter Group Guarantee by Parmalat SpA (26693A, ucr: 3-)
Applicable Law	United States of America\New York(US-NY)
Facility Unit	Diversified North America Central
Lending Office	Chicago
Country of Ult. Exp.	Italy (IT)
Additional Remarks	The promissory notes will have a 360-day tenor.

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Parmalat Finanziaria SpA (26693)

Proposing Unit

: Diversified North America West

Pres. No.

: 2003/0014

Client Cat. / Status : Consumer / Key

Submitted

: 22-Feb-03

Counterparty Fac. UCR (L/T rating) No. industry **Lending Office**

(EUR equivalent) [Sub-facility]

Type of Facility In Principle Tenor / Maturity / uin Repayment **Next Review Date**

Facility ROS / UFR Solvency %

Facility Unit, raciny Unit,
Recovery Rating, LGD
Guarantees, Collateral,
Clauses, Covenants,
Support Letters

GOOE: EUR 93.41 min (USD 100.93 min)